

Sales Associate

The Loveless Cafe is a popular restaurant with an abundant amount of history and a wonderful reputation in the Nashville area. The Loveless is known for its Southern hospitality and is seeking someone with excellent customer service abilities to fill this position. Excellent benefits such as Medical, Dental, Vision, Life Insurance, supplemental insurances, company matched 401(k)/ROTH, Student Loan Payment assistance, and PTO are available for eligible employees beginning as early as 60 days. Promoting from within the company is encouraged and practiced regularly.

The Loveless Cafe's Retail team is currently seeking a reliable full-time Sales Associate with open availability (must be available to work nights, weekends and holidays when requested).

Position Purpose:

Take responsibility for achieving team sales goals while enhancing each guest's experience. Provide prompt, friendly, knowledgeable and professional service that supports the Loveless Cafe Brand.

Detailed Responsibilities include:

- Greet and interact with guests coming in and as they leave the store to ensure a positive shopping experience
- Be a strong ambassador of the Loveless Cafe Brand
- Meet and exceed sales performance goals set on the Daily Stats Sheet
- Be receptive to feedback and coaching
- Greet each guest in a friendly, upbeat manner and offer to assist with any product questions
- Enhance each guests' experience by sharing Loveless related personal experiences
- Learn, reference and apply product knowledge obtained from various sources
- Seek opportunities to upsell by using product knowledge
- Maintain current knowledge of lovelesscafe.com, promo plans and weekly newsletter
- Efficiently facilitate guest purchases and returns on the POS system
- Maintain proper cash handling
- Maintain store cleanliness by following the daily check lists
- All guests must be treated in a manner to ensure their complete satisfaction - Always strive to exceed our guest's expectations
- Clean, organize and stock work area
- Other duties as directed

Work Requirements include:

- Must be able to stand during entire shifts (up to 8 hours)
- Must be able to reach, bend and stoop frequently
- Must be able to lift up to 30lbs

The starting rate will be between \$9-\$12/hour, depending on previous experience and background. Please respond with a resume and a brief statement as to why you feel you should be selected for an interview. We are willing to train the right person!

The Loveless Cafe GP is an equal-opportunity employer and is committed to hiring and maintaining a capable and committed workforce. EOE/M/F/D/V